PROGRESSIVE SECURITIES (PVT) LIMITED

FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2015

AMIN, MUDASSAR & CO. Chartered Accountants



AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **Progressive Securities** (**Private**) **Limited** as at June 30, 2015 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - the balance sheet and profit and loss account, together with the notes thereon, have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity, together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2015 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and

(d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

MUHAMMAD AMIN

Lahore: 1 i SLr 2015

PROGRESSIVE SECURITIES (PVT) LIMITED BALANCE SHEET AS AT JUNE 30, 2015

	Note	2015 Rupees	2014 Rupees
ASSETS	11010	nupces	Rupees
NON-CURRENT ASSETS			
Property and equipment	3	1,358,542	1,393,374
Intangible assets	4	6,981,203	6,981,203
Long term investment	5	7,048,797	7,048,797
CURRENT ASSETS		15,388,542	15,423,374
Account receivables	6	24,351,406	29,027,494
Loan and advances	7	265,752	118,834
Investment at fair value through profit and loss Trade deposits, short term prepayments	8	13,780,340	11,838,250
and current account balances with statutory authorities	9	1,466,410	1,514,917
Cash and bank balances	10	26,116,185	1,537,730
		65,980,092	44,037,225
		81,368,634	59,460,599
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital	11	20,500,000	20,500,000
Accumulated profit		7,983,138	6,840,817
		28,483,138	27,340,817
NON-CURRENT LIABILITIES			
Long term loan	12	13,531,092	13,531,092
Deferred liabilities	13	-	-
		13,531,092	13,531,092
CURRENT LIABILITIES			
Trade and other payables	14	37,132,185	10,395,687
Accrued interest		_	48,399
Short term borrowings	15	2,222,219	8,144,604
		39,354,404	18,588,690
CONTINGENCIES AND COMMITMENTS	16		-
		81,368,634	59,460,599
The annexed notes form an integral part of these financial staten	nents.		N

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CHIEF EXECUTIVE

PROGRESSIVE SECURITIES (PVT) LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2015

		2015	2014
	Note	Rupees	Rupees
Brokerage and commission Capital gain on marketable securities	17	7,711,576 - 7,711,576	6,672,813 5,018,434 11,691,247
Direct cost	18	1,965,895	1,679,584
		5,745,681	10,011,663
Operating expenses	19	3,941,057	5,700,981
Operating profit		1,804,624	4,310,682
Other operating income/(expense)	20	(337,341)	2,137,794
Finance cost	21	50,278	159,170
Profit before taxation		1,417,005	6,289,306
Taxation: Current Deferred	13	274,684	250,444 - 250,444
Profit for the year		1,142,321	6,038,862
Earning per share-basic	22	Rupee 0.56	s 2.95

The annexed notes form an integral part of these financial statements.

CHIEFEXECUTIVE

PROGRESSIVE SECURITIES (PVT) LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2015

	2015 Rupees	2014 Rupees
Profit for the year	1,142,321	6,038,862
Total comprehensive income	1,142,321	6,038,862
The annexed notes form an integral part of these financial statement.		IV

CHIEF EXECUTIVE

PROGRESSIVE SECURITIES (PVT) LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2015

CASH FLOWS FROM OPERATING ACTIVITIES	Note	2015 Rupees	2014 Rupees
Profit before taxation		1 417 005	(000 004
		1,417,005	6,289,306
Adjustments for non cash items: Depreciation Finance cost		237,281 50,278	281,671 159,170
		287,559	440,841
Operating cash Flows Before Working capital changes		1,704,564	6,730,147
(Increase) / Decrease in Working Capital (Increase) / decrease in current assets Account receivables		4,676,089	1,211,549
Loans and advances Increase / (decrease) in current liabilities Trade and other payables		(146,918)	(8,024)
		31,265,668	3,445,368
Cash Generated From Operations		32,970,232	10,175,515
Taxes paid Finance cost paid		(226,177) (98,677)	(117,796) (187,770)
		(324,853)	(305,566)
Net cash Flows From Operating Activities		32,645,379	9,869,949
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Investments		(202,450) (1,942,090)	(116,750) (11,838,250)
Net cash Flows From Investing Activities		(2,144,540)	(11,955,000)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term loans Short term running finance - from related parties		(3,277,781)	513,264 5,500,000
Net Cash Flows From Financing Activities		(3,277,781)	6,013,264
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		27,223,059	3,928,213
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YE	AR	(1,106,874)	(5,035,087)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	A	26,116,185	(1,106,874)
A Cash and Cash Equivalents			
Short term running finance Cash and bank balances	15 10	- 26,116,185	(2,644,604) 1,537,730
		26,116,185	(1,106,874)
The annexed notes form an integral part of these financial statements.			01

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PROGRESSIVE SECURITIES (PVT) LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2015

	Paid up Capital	Aco	Accumulated Profit Total	
	(R	u	p e e	e s)
Balance as at June 30, 2013	20,500,000		801,955	21,301,955
Total comprehensive income for the year	-		6,038,862	6,038,862
Balance as at June 30, 2014	20,500,000		6,840,817	27,340,817
Total comprehensive income for the year	_		1,142,321	1,142,321
Balance as at June 30, 2015	20,500,000		7,983,138	28,483,138
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The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE

PROGRESSIVE SECURITIES (PVT) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

1 COMPANY AND ITS OPERATION

The company was incorporated as Private Limited Company on April 26, 2000 under the Companies Ordinance, 1984. The company is engaged in the business of share brokerage and investment in securities. The registered office of the Company is situated at 5th Floor, Room # 520, 19- Khayaban-e-Aiwan-e-Iqbal, Lahore Stock Exchange Building, Lahore.

The company is holder of Trading Right Entitlement Certificate (TREC) Holder of Lahore Stock Exchange.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with the approved accounting standards, as applicable in Pakistan. Approved accounting standards comprise of such Accounting and Financial Reporting Standards for Medium Sized Entities issued by the Institute of Chartered Accountants of Pakistan and provision of and directives issued under the Companies Ordinance, 1984. Incase requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

2.2 ACCOUNTING CONVENTION

These financial statements have been prepared under the historical cost convention.

2.3 PROPERTY AND EQUIPMENT

Property and equipment are stated at cost less accumulated depreciation.

Depreciation is charged on reducing balance method at the rates mentioned in note no. 3. Depreciation on additions is charged for the month in which an asset is acquired while no depreciation is charged for the month in which an asset is disposed off. Normal repair and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized.

Gain or loss on disposal of property and equipment, if any is taken to profit and loss account.

2.4 INTANGIBLE ASSETS

Intangible assets with finite useful life are stated at cost less amortization and impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where carrying value exceeds estimated recoverable amount, it is written down to estimated recoverable amount.

2.5 FINANCIAL ASSETS

Financial assets are classified in the following categories: Held-to-maturity, at fair value through profit or loss, available-for-sale and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. The company determines the classification of its financial assets at initial recognition and, where allowed and appropriate, re-evaluates the designation at each balance sheet date.

2.5.1 Held to Maturity

The investments with fixed maturity, if any, that the company has to positive intent and ability to hold to maturity. Held to maturity investments are initially measured at fair value plus transaction costs and are subsequently stated at amortized cost using the effective interest rate method less impairment, if any. These are classified as current and non-current assets in accordance with criteria set out by IFRSs.

2.5.2 At fair value through profit and loss

Investments classified as held for trading are included in the category of financial assets at fair value through profit and loss. These are listed securities that are acquired principally for the purpose of generating a profit from short term fluctuations in price or dealer's margin.

All investments are initially recognized at cost, being the fair value of the consideration given excluding acquisition charges with the investment. After initial recognition, investments are measured at their fair values. Unrealized gains and losses on investments are recognized in profit and loss account of the period.

Fair values of these securities representing listed equity and debt securities are determined by reference to stock exchange quoted market prices at the close of the business on balance sheet date.

2.5.3 Available-for-sale

Investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale

Subsequent to initial recognition at cost, these are remeasured at fair value. The Company uses latest stock exchange quotations to determine the fair value of its quoted investments whereas fair value of investments in un-quoted companies is determined by applying the appropriate valuation techniques as permissible under IAS 39 (Financial Instruments: Recognition and Measurement). Gains or losses on available-for-sale investments are recognized directly in other comprehensive income until the investments are sold or disposed-off, or until the investments are determined to be impaired, at that time cumulative gain or loss previously recognized in other comprehensive income, is re-classified from equity to profit and loss as re-classification adjustment.

2.6 ACCOUNT RECEIVABLES

These are stated at net of provision for doubtful debts, if any. Trade debts are reviewed at each balance sheet date. Full provision is made against the debts considered doubtful. Bad debts and other receivables are written off as and when identified.

2.7 TRADE AND OTHER PAYABLES

These are stated at cost.

2.8 REVENUE RECOGNITION

- Brokerage income is recorded on the date of transaction.
- Capital gains or losses on sale of marketable securities are accounted for the year in which they arise.
- Dividend income is recognized when right of receipt of dividend is established.

2.9 TAXATION

Current

Provision for current taxation is based on taxable income at the applicable rates of taxation after taking into account tax credits, brought forward losses, accelerated depreciation allowances and any minimum limits imposed by the taxation laws.

Deferred

The company accounts for deferred taxation using the liability method on all timing differences which are considered reversible in the foreseeable future.

Deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax is calculated at the rates expected to apply to the period when the related temporary differences reverse, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

2.10 FINANCE COST

All borrowing costs are charged to profit and loss account.



PROPERTY AND EQUIPMENT

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		Cost			De	Depreciation		Book value
Particulars	As at July 01, 2014	Additions/ (Deletions)	As at June 30, 2015	Rate %	As at July 01, 2014	Charge for the year	As at June 30, 2015	As at June 30, 2015
OWNED								
Computers	1,712,361	4,200	1,716,561	30	1,533,155	53,832	1,586,987	129,574
Mobile phones	254,500	53,700	308,200	30	220,408	13,876	234,284	73,91
Furniture and fixtures	233,690	18,450	252,140	10	95,578	14,443	110,021	142,119
Office equipment	153,620	1	153,620	10	92,270	6,135	98,405	55,215
Air conditioner	288,400	t	288,400	10	157,482	13,092	170,574	117,826
Electric equipment	375,986	61,100	437,086	10	128,203	25,506	153,709	283,377
Arms and ammunitior	200,000	65,000	265,000	10	83,900	13,235	97,135	167,865
Vehicles	2,477,200	,	2,477,200	20	1,991,387	97,163	2,088,550	388,650
Rupees	5,695,757	202,450	5,898,207		4,302,383	237,281	4,539,665	1,358,542

3.1 PROPERTY AND EQUIPMENT

								II
1,393,374	4,302,383	281,671	4,020,712		5,695,757	116,750	5,579,007	Rupees
								1
485,813	1,991,387	121,453	1,869,934	20	2,477,200	ı	2,477,200	Vehicles
116,100	83,900	12,900	71,000	10	200,000		200,000	Arms and ammunitior
247,783	128,203	23,349	104,854	10	375,986	54,700	321,286	Electric equipment
130,918	157,482	14,546	142,936	10	288,400		288,400	Air conditioner
61,350	92,270	6,237	86,033	10	153,620	5,700	147,920	Office equipment
138,112	95,578	15,346	80,232	10	233,690	ı ı	233,690	Furniture and fixtures
34,092	220,408	14,104	206,304	30	254,500	3,550	250,950	Mobile phones
179,206	1,533,155	73,736	1,459,419	30	1,712,361	52,800	1,659,561	Computers
								OWNED
As at June 30, 2014	As at June 30, 2014	Charge for the year	As at July 01, 2013	Rate %	As at June 30, 2014	Additions/ (Deletions)	As at July 01, 2013	Particulars
Book value		preciation	Dep			Cost		

4	INTANGIBLE ASSETS	Note	2015 Rupees	2014 Rupees
	Trading right entitlement certificate (TREC)	4.1	2,951,203	2,951,203
	Rights of room		4,030,000	4,030,000
			6,981,203	6,981,203

4.1 It represents Trading Right Entitlement Certificate (TREC) received from Lahore Stock Exchange Limited (LSE) in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 (the Act). The Company had also received shares of LSE after completion of demutualization process. For details, refer note 5.1 to the financial statements.

5	LONG TERM INVESTMENT	Note	2015 Rupees	2014 Rupees
	Available for sale investment			
	Unquoted - Shares of Lahore Stock Exchange Limited (LSI	5.1	7,048,797	7,048,797

5.1 Pursuant to the promulgation of the Stock Exchanges (Corporation, Demutualization and Integration) Act, 2012 (The Act), the ownership in a Stock Exchange had been segregated from the right to trade on the Exchange. Accordingly, the company had received equity shares of LSE and a Trading Right Entitlement Certificate (TREC) in lieu of its membership card of LSE. The company's entitlement in respect of LSE's share was determined on the basis of valuation of assets and liabilities of LSE as approved by the SECP and the company had been allotted 843,975 shares of the face value of Rs. 10 each out of which 506,385 shares were kept in blocked account and the divestment of the same will be made in accordance with the requirements of the Act within two years from the date of Demutualization.

The cost/book value of the LSE membership card was Rs. 10 million as at June 30, 2013. In the absence of an active market of the shares of LSE and TREC, the allocation of the carrying value of the membership card between the shares (financial asset) and TREC (intangible asset) had been made by the company proportionately on the basis of latest break-up value of ordinary shares of LSE and the TREC value assigned by the LSE for the minimum capital requirement purposes applicable to the Stock Exchange brokers currently.

The company has pledged/hypothecated 337,490 shares of Lahore Stock Exchange Limited and TRE certificate as referred to note no. 4.1 to the financial statements.

		Note	2015 Rupees	2014 Rupees
6	ACCOUNT RECEIVABLES	6.1	24,351,406	29,027,494
			24,351,406	29,027,494

6.1 These are receivable against purchase of shares on behalf of client and commission charged thereof and these are unsecured but considered good by the management of the company.

				2015	2014
			Note	Rupees	Rupees
7	LOANS AND ADVANCES				
	Advances unsecured considered good				
	Employees			265,752	118,834
				265,752	118,834
8	INVESTMENTS AT FAIR VALUE THE	ROUGH PROFIT	AND LOSS		
	[201	5	201	4
		Number of shares	Rupees	Number of shares	Rupees
	Investment - listed companies				
	Cost	172,792	11,838,250	194,792	9,911,450
	Gain on remeasurement of fair value of investment as at June 30,	-	1,942,090	-	1,926,800
	-	172,792	13,780,340	194,792	11,838,250
				2015	2014
9	TRADE DEPOSITS, SHORT TERM PRI ACCOUNT BALANCE WITH STA			Rupees	Rupees
	Deposits with:				
	Lahore Stock Exchange			450,000	450,000
	National Clearing Company			300,000	300,000
	Central Depositary Company (CDC)		100,000	100,000
	Others			88,000	88,000
	Prepaid rent			-	-
	Tax deducted source			528,410	576,917
				1,466,410	1,514,917

			2015	2014
40		Note	Rupees	Rupees
10	CASH AND BANK BALANCES			
	These were held as under:			
	In hand At bank - on current accounts		1,060,246 25,055,939	1,060,992 476,738
			26,116,185	1,537,730
11	SHARE CAPITAL			
	Authorized			
	2,500,000 (2014:2,500,000) ordinary shares of Rs.10/- each		25,000,000	25,000,000
	Issued, subscribed and paid up			
	1,050,000 (2014:1,050,000) ordinary shares of Rs.10/-each fully paid in cash		10,500,000	10,500,000
	1,000,000 (2014:1,000,000) ordinary shares of Rs.10/ each fu paid for consideration other than cash	lly	10.000.000	10.000.000
	paid for consideration other than cash		10,000,000	10,000,000
			20,500,000	20,500,000
13	This represent interest free loan obtained from Chief Executive o yet been finalized. However, this is not payable within next 12 (tw DEFERRED LIABILITIES Deferred Taxation	velve) mon	ths from the balar	nce sheet date.
	Deferred credits/ (debits) arising due to:			
	Accelerated tax depreciation Brought forward losses	<u>.</u>	46,339 (4,418,542)	26,649 (4,791,878)
			(4,372,203)	(4,765,229)
	Balance as at July 01, Add: Charge for the year			-
			-	
	At year end net deductible temporary differences amounting I results in a net deferred tax asset of Rs. 4,372,203 (2014:Rs.4,765, been recognized in these financial statement being prudent. Man deferred tax asset shall be re-assessed as at June 30, 2016.	.229). How	ever, deferred tax	x asset has not recognition of
		TAOLE	2013	2014

14	TRADE AND OTHER PAYABLES	Note	2015 Kupees	2014 Kupees
	Creditors for sale of shares on behalf of clients Accrued expenses Tax deducted at source payable		36,698,353 405,838 27,994	9,400,384 989,474 5,829
			37,132,185	10,395,687

15	SHORT TERM BORROWINGS	Note	2015 Kupees	2014 Kupees
	From financial instructions - Running finance	15.1	•	2,644,604
	From related parties - unsecured	15.2	2,222,219	5,500,000
			2,222,219	8,144,604

- 15.1 The company has been sanctioned a credit limit of Rs.15 Million (2014: Rs.15 Million) by the MCB Bank Limited Stock Exchange Branch, Lahore. It is secured by pledge or proprietary shares registered with CDC and personal guarantee of the directors. It carries mark up at the rate of three months KIBOR plus 2.5% spread with floor of 11.53% p.a. (2014: 3 month KIBOR plus 2.5% spread with floor of 11.53% p.a.).
- 15.2 This represents interest free and unsecured loan obtained from Chief Executive of the company.

16 CONTINGENCIES AND COMMITMENTS

Contingencies

Claim against the company not acknowledged as debt Rs.Nil (2014: Rs.Nil).

Commitments

Commitments in respect of contract for capital expenditure Rs.Nil (2014: Rs.Nil)

17	BROKERAGE AND COMMISSION	2015 Rupees	2014 Rupees
	Commission income	7,711,576	6,672,813
18	DIRECT COST		
	Central Depository Company charges Lahore Stock Exchange expenses	347,193 1,618,702	322,728 1,356,856
		1,965,895	1,679,584

			2015	2014
		Note	Rupees	Rupees
19	OPERATING EXPENSES			
	Directors' remuneration		300,000	300,000
	Staff salaries and benefits		1,382,000	2,066,500
	Rent, rates and taxes		20,000	24,450
	Communication		220,745 <	267,735
	Electricity		64,904	55,678
	Postage and courier		25,831	102,143
	Legal and professional		110,000	54,000
	Fee and subscription		74,310	77,270
	Printing and stationery		46,778	138,393
	Repair and maintenance		73,200	103,085
	Vehicle running and maintenance		40,900	398,900
	Traveling and conveyance		. /	176,630
	Software maintenance		41,000	35,500
	Newspaper and periodicals		6,836	56,860
	Entertainment		395,311	498,655
	Charity and donation		189,350	267,948
	Branch offices		616,474	525,366
	Depreciation	3	237,281	281,671
	Miscellaneous	_	96,137	270,197
			3,941,057	5,700,981
20	OTHER OPERATING INCOME/(EXPENSE)			
	Gain on remeasurement of fair value of investment		1,942,090	1,926,800
	Balances written off		(4,060,895)	1,920,000
	Dividend income		1,781,464	210,994
			(337,341)	2,137,794
21	FINANCE COST			
	Mark up on running finance			99,892
	Bank charges		50,278	59,278
		-	50,278	159,170
22	EARNING PER SHARE - BASIC			
	Profit for the year-Rupees	_	1,142,321	6,038,862
	Weighted Average Number of ordinary shares	=	2,050,000	2,050,000
	Earning per share	=	0.56	2.95
23	NUMBER OF EMPLOYEES		2015	707.4
			2015	2014
			(Numl	per)
	Number of employees at the end of year		12	13
24	REMUNERATION TO CHIEF EXECUTIVE			N

The aggregate amount charged in the financial statements for the year for remuneration, including certain benefits to the chief executive of the company is as follows:

	2015 Rupees	2014 Rupees
Chief Executive remuneration	300,000	300,000
Number of persons	1	1

The Chief Executive is also provided with free use of company maintained cars.

25 GENERAL

- Figures have been rounded off to the nearest rupee.
- Comparative figures have been rearranged wherever necessary for the purpose of comparison and better presentation, however, there is no material rearrangement need to be disclosed.

26 DATE OF AUTH	ORISATION FOR ISSUI
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1 i SEP 2015

These financial statements were authorized for issue on ———— by the Board of Directors of the company

CHIEF-EXECUTIVE